



● We recognize your school's desire to raise additional funding, and our commission program is proven to help do just that.

**"Participation Based" commission**, is a proven program designed to give every client an equal opportunity to earn the highest rate of return based on the number of on-time portrait packages ordered\*.

<u>Packages Ordered</u>	<u>Commission</u>
150-199	10%
200-349	13%
350-499	17%
Over 500	20%
Town Wide Special	20%

In addition, we present an easy to read accounting of how your commission is calculated... another Coffee Pond difference.

Coffee Pond Elementary School					
COMMISSIONABLE PACKAGES:			MA Sales Tax:	Commissionable Amount:	
Package:	Qty:	Flag Price:	Gross Cost:		
A	7	\$45.00	\$315.00	\$4.80	\$87.38
B	21	\$39.99	\$839.79	\$41.08	\$797.80
C	78	\$35.99	\$2,813.22	\$166.53	\$1,546.67
D	219	\$25.99	\$5,691.81	\$294.19	\$5,397.62
E	130	\$71.99	\$9,358.70	\$472.04	\$8,886.66
F	98	\$17.99	\$1,763.02	\$88.15	\$1,674.87
G					
Tax on Non-Commissionable Packages =			\$12.39		
TOTAL		582	\$14,766.33	\$753.88	\$14,012.45
NON-COMMISSIONABLE PACKAGES: (Received after shoot date, Special Offers, Scholarships, Faculty, Class Only)					
Package:	Qty:	Flag Price:	Cost:	Commission Rate:	Commission:
A				20.00%	
B					
C					
D					
E					
F					
G					
Faculty	14		\$0.00		
Special Offers	26	\$9.92	\$257.74		
TOTAL		92	\$257.74		\$2,803.39

Approx. Students Photographed: 599

Approx. Families Ordered: 585

Approx. Percentage of Families Ordered: 97.66%

\*"Participation Based" commission formula: Gross sales of all "on time" orders less class picture only orders (where applicable), special offer orders, upgrades, retouching, scholarship packages, and sales tax multiplied (x) by the qualifying percentage listed above.

1. "On Time" orders: all orders received by/on the picture day date.
2. Orders received after picture day do not qualify for commission.
3. Our forms indicate that a portion of each order is donated to the school
4. Commission is sent to the school prior to the end of the year.

